

The **Euskaltel Group** closes the second quarter with **record growth in customers and profitability**

WE ARE SUCCESSFULLY MEETING ALL THE MILESTONES IN OUR ROADMAP



Single organisation



Transforming the current business



National expansion

RECORD CUSTOMER BASE GROWTH

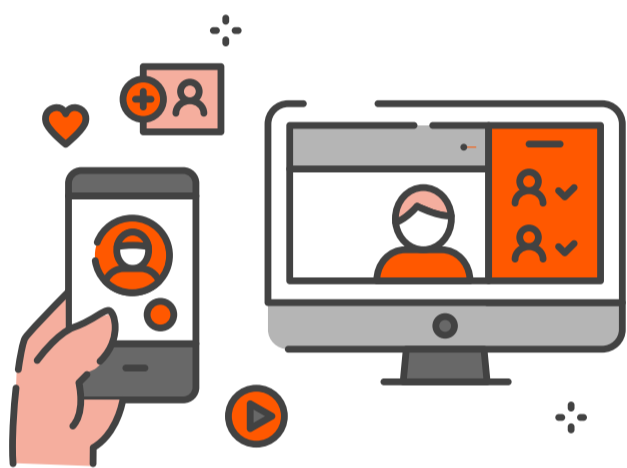
March to June

+11.300

NEW CUSTOMERS

4.800
by traditional markets

6.500
by Virgin Telco



19 million
homes

can now access the Group's services and products

HOMES



BROADBAND

+ 11.000
new services



TV

+ 8.000
new services



MOBILE PHONES

+ 20.000
new lines



Customer portfolio
with **3P/4P contracts**

3,69 PRODUCTS
PER USER

BUSINESS

B2B base

OVER
16.000
CUSTOMERS



Revenue growth

4,4%
ANNUAL