The **Euskaltel Group** increases customer service levels **so as to help users** during confinement

TECHNOLOGY BY AND FOR PEOPLE

Over 800 people work every day to ensure a quality network







Social initiatives to remove the barriers to connectivity



#StayAtHome

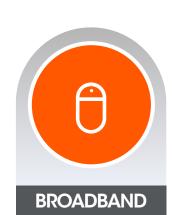
HOMES



+ 36.500 new lines



+ 16.000 new users



+ 17.000 new lines

The high-value customer base has continued to grow in the first quarter of 2020



+59.000

products under contract compared to the same period last year

AVERAGE RECORD FIGURE OF

3,68 PRODUCTS PER USER

BUSINESS



Increase in SME customers and large accounts, with a customer base of almost 16.000

Strengthened professional teams to respond to the teleworking and cyber-security needs of companies

EXPANSION WITH VIRGIN

Increased revenue and profitability means the Virgin brand can be launched immediately



2019 DIVIDEND



Additional dividend of **€0.17** per share in July