

# Euskaltel Group Results

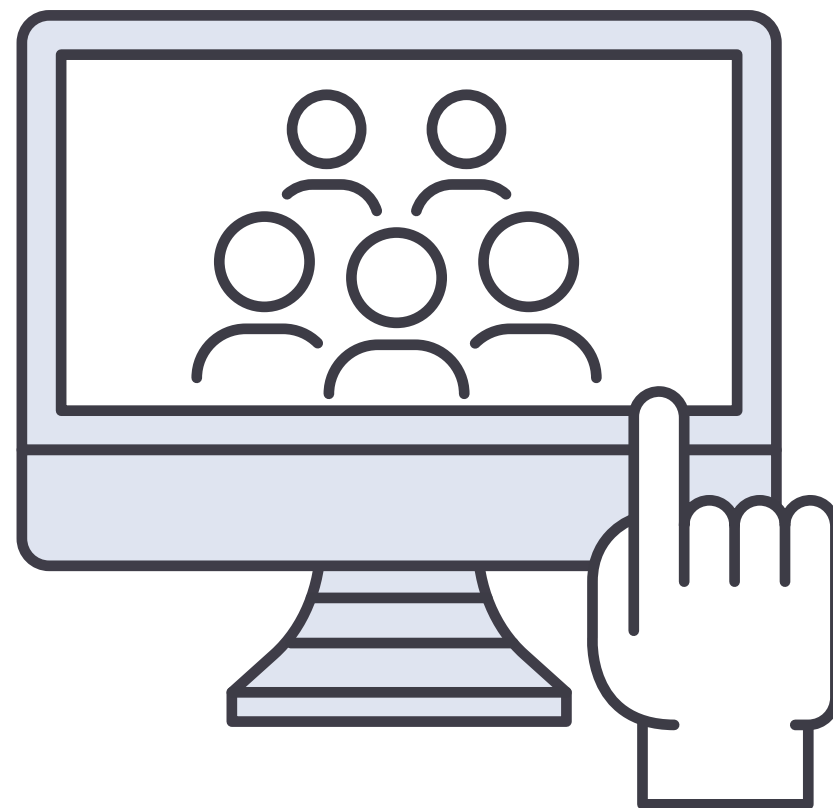
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## Q2 2021

We've consolidated growth in our key operating indicators for customers and revenue

# MILESTONES FOR THE QUARTER

A new  
customer  
record



Revenue  
growth of **1.5%**  
and an upturn  
in **EBITDA**

Our national expansion  
project continues to  
exceed all expectations:

**+122,000**

**CUSTOMERS**



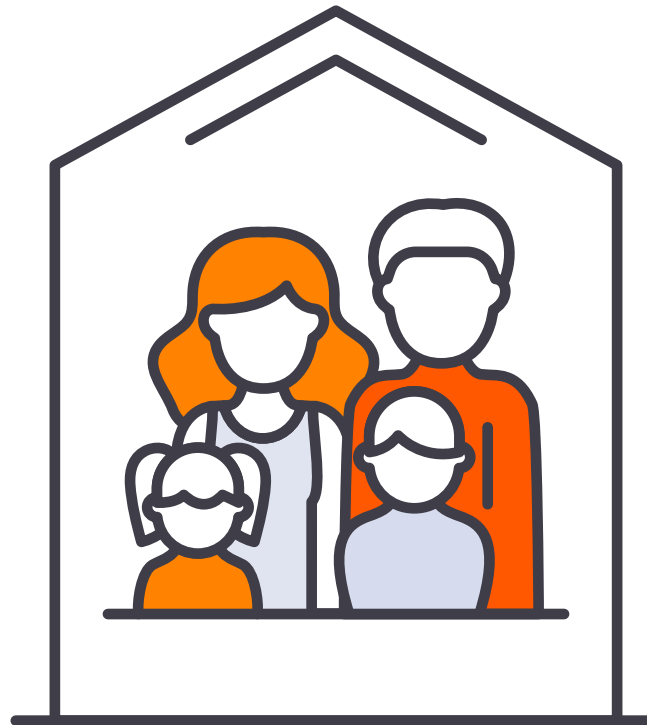
According to the **NPS**,  
Virgin Telco is the best  
ranked brand on the  
market by its  
customers

# HOUSEHOLDS

We've  
beaten the

**863,000**

**customer  
record**



**High-value  
products and  
services**

under contract:

**3.13 million**



**MOBILE PHONES**

**+171,000**

**new  
services**



**BROADBAND**

**+82,000**

**new  
services**



**TV**

**+7,000**

**new  
services**

# HOUSEHOLDS

We've extended the footprint of our optic

**fibre optic network**

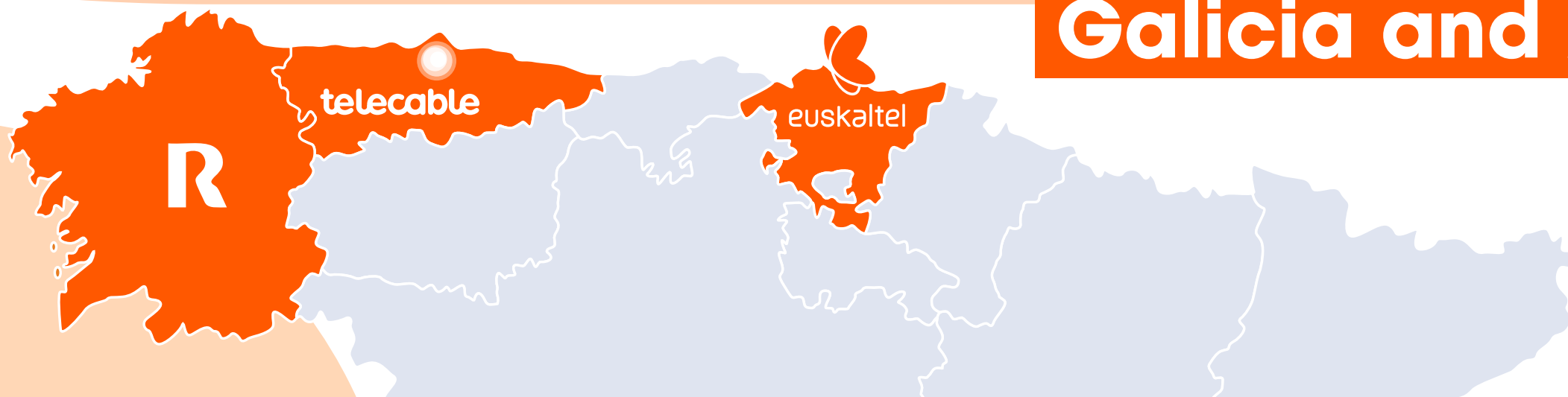
across Spain

**+24.5 million**

homes now have access to our services



**Network upgrade plan underway in the Basque Country, Galicia and Asturias**



# BUSINESS

The Business market shows new **record growth** in the first half of the year:

**€61.2 million**



**+6%**

**growth**