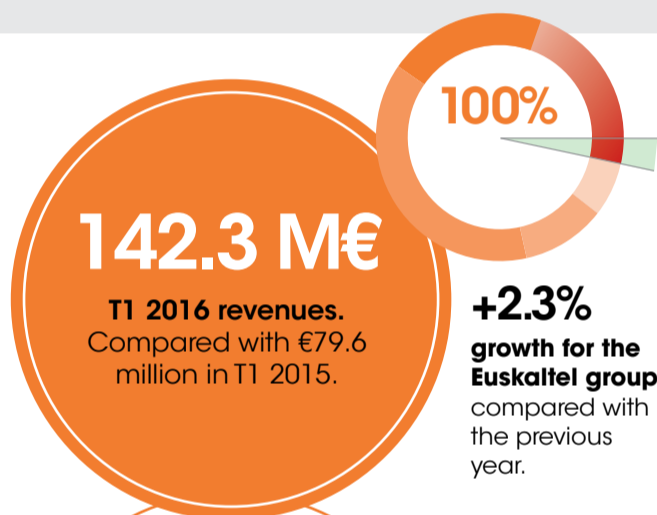
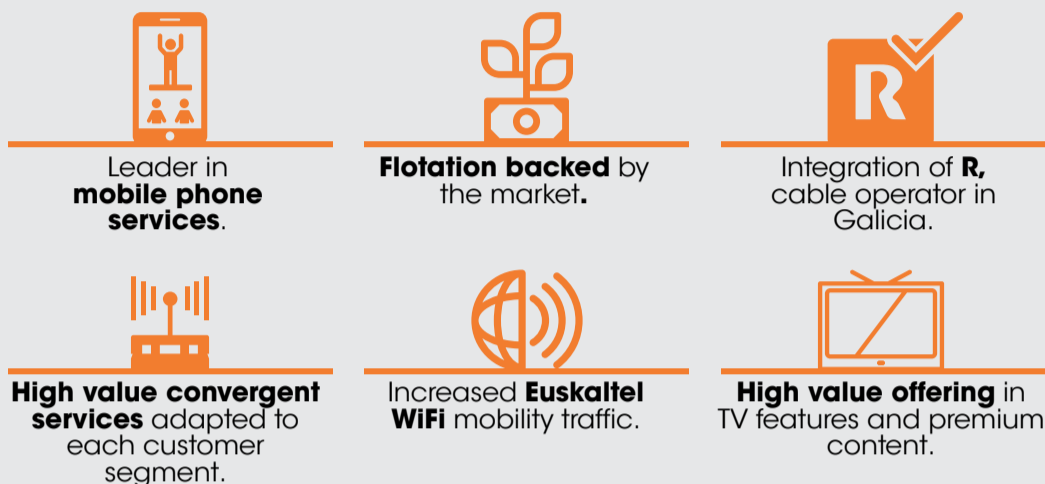


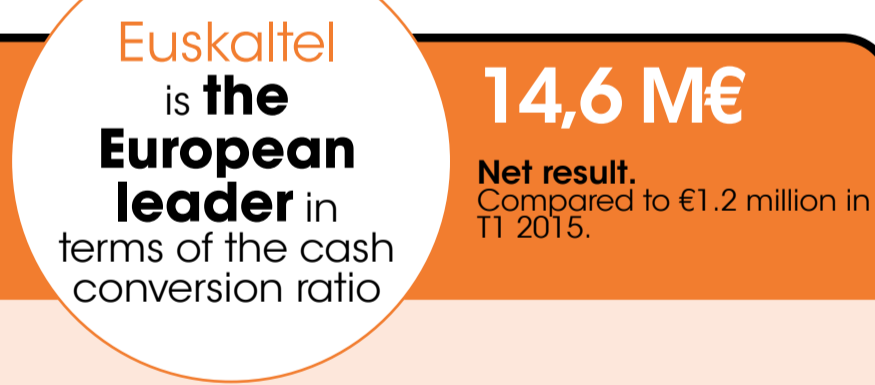
The **Euskaltel** group grows in terms of revenues, customers and profitability in Q1 2016.



Corporate milestones



- Excellent performance in contracting mobile phone services.
- 74%** of the group's fixed-line customers have at least one mobile phone with Euskaltel.
- 60%** of new customers also contracted the television service.
- Customers with 3 or more contracted services up to **64.3%** thanks to **convergent strategy**.



- Euskaltel grows in terms of lines and customers across all products and services:** fixed-line, mobile, broadband and Pay TV.
- TV penetration** up 7 points to **52%** of total customer base.
- The **products/customer ratio** rose from 3.1 to 3.4 in one year.
- 81% of new Euskaltel users** contract services for 3 and 4 products.
- EBITDA** up by 9.3%.
- Churn rate** down to 13.5% from 14.8% a year ago

