

IN Q3 2016

the **Euskaltel group** announced the **first payment of dividends** as a listed following its flotation on the Spanish stock market on 1 July 2015

548,945
residential clients
in the first 9 months of 2016

+0,2%
on 2H 2015

Continuing the growth trend seen in the first quarter of the year

1,88 MILLION
total residential
customer products

71.981
of these are
new products

Extraordinary increase in the number of Pay TV and mobile products contracted.

74.000
NEW MOBILE
phone lines

10.8%
on Q3 2015

76.2%

RECORD
mobile
penetration
rate


of customers
have a contract
for a mobile phone
WITH EUSKALTEL

PAY TV
24,500
NEW LINES
as part of
the customer base

10.1%
on Q3 2015

Steady growth in TV customers among our customer



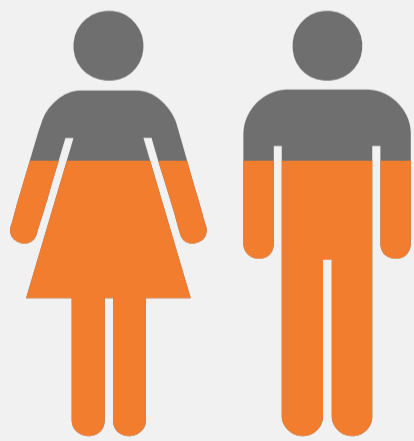
55%
Q3 2016



49%
Q3 2015

The group's TV strategy is based on a high value offering of TV features and premium content, which have increased consumption and customer satisfaction.

Increased contracting of high value products based on service packaging.



65.2%
of customers
contract services
for 3 and 4 products

+62.1%
on Q3 2015

Extraordinary performance in the Business segment, SOHO, which represents

42.7%
of the total business
revenues

Strong growth in keeping with the residential segment's performance in the last year

2.5%